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TOP 100 VENTURE CAPITAL FIRMS CHOOSE WOODRUFF-SAWYER

San Francisco, California — February 10, 2010 — Woodruff-Sawyer & Co. announced today that they insure 37% of the top 100 global venture capital firms based in the United States. The rankings are found in the recently released Red Herring *Top Global VC 100* for 2009. Based on international rankings in the same publication, Woodruff-Sawyer also insures nearly 25% of the top 100 venture capital firms globally.

“We are pleased to see our clients recognized in this way,” commented Bill White, Senior Vice President at Woodruff-Sawyer and founder of Woodruff-Sawyer’s Private Equity Group. “We understand the litigation exposures faced by venture firms and are deeply committed to creating comprehensive insurance and risk management solutions to meet their needs.”

Red Herring is a global media company uniting the world’s best high technology innovators, venture investors and business decision makers in a variety of forums. The Red Herring Top 100 Global Venture Capital Firms listing is chosen from thousands of submissions. Companies are chosen based on both qualitative and quantitative data determining a company’s performance.

About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of International Benefits Network and Assurex Global. For over 90 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon. For more information, call 415.391.2141 or visit www.wsandco.com.

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