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Brendan Williams named Partner with Woodruff-Sawyer

Irvine, California – September 27, 2007 – Woodruff-Sawyer & Co. announced today that Brendan Williams has been become a Partner with the firm. Brendan joined Woodruff-Sawyer in 2005 to oversee the Southern California office's Directors & Officers Practice as well as its Business Development initiative. Since his arrival, Brendan has been a driving force behind the significant growth and success of the Southern California operation. In addition to his D&O leadership role, Brendan is a noted expert in the areas of IPO and M&A insurance products. He has authored several articles on D&O liability and M&A products and has structured financial risk products and D&O programs for hundreds of companies.

"Brendan's expertise and dedication has been instrumental in the continued growth of our Southern California Practice" said Ron Packouz, Partner at Woodruff-Sawyer. "The firm has benefited greatly from his leadership and we look forward to the value he will add in his new role."

Brendan began his career as a D&O underwriter at Chubb and worked for seven years in the insurance company's executive protection department. In 1996, Brendan joined Sedgwick James to head its D&O operation for the Southwest Region. Just prior to joining Woodruff-Sawyer in 2005, Brendan was a senior vice president and director at Worldwide Facilities, where he served as the D&O and IPO Practice Leader for company offices throughout North America.

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About Woodruff-Sawyer & Co.

Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of Assurex Global and International Benefits Network. For more than 89 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

For more information about Woodruff-Sawyer, call 415.391.2141 or visit www.wsandco.com.

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